

# Waterproof Concrete With Site Supervision Ltd

*Because concrete isn't waterproof without experienced, close supervision.*

Our Guarantee:

As good as the best of the rest. In fact the wording is an adaptation of wording given to me by the best of the rest a few years ago.

## Waterproof Guarantees

THEM	US
<p>Most waterproof concrete additive suppliers promise that their chemicals make concrete waterproof as long as their guidance is followed.</p>	<p>I am very used to supervising workmen doing concreting works. My own basements always have beautiful, solid, dense concrete throughout every element: top to bottom.</p>
<p>But following their guidance is beyond the ability-level of almost all concrete gangs. Certainly beyond the ability of those prepared to lay concrete most of their working day.</p>	<p>If you pay me to come to your site then, for as long as I am there, I will influence the workforce to do a better job to the best of my ability.</p>
<p>So a couple of the suppliers will send their people along to site to influence workmanship and improve the chances of success.</p>	<p>I will spend the day on site with your men (following your site induction) firstly persuading them to have faith that they can do a better job and secondly down there with them helping them to do that better job.</p>
<p>Most will only guarantee the work up to the value of the chemicals they sold to the readymix company. If representatives come to site then the guarantee may be worth a bit more. (But beware paying a bit more for a site visit, either your concrete or the inspector being late so the work is not observed, and ending up having paid top dollar for just the basic cover worth the cost of materials).</p>	<p>MY purpose is to achieve for you a 100% waterproof structure without any additional repairs later.</p> <p>And of course I will match the guarantee of any competitor on a like for like basis.</p>
	<p>But what you really want is success, fully waterproof first time, no leaks, no need to call in the resin injection people later, contingency money to your bottom</p>

That means that a 100m<sup>3</sup> pour costing £16,000 in concrete and chemicals might be guaranteed up to only £2,500.

That is, if the customer can prove that the fault lies with the chemicals then the supplier will fund the first £2,500 of repairs.

Hardly enough to bother with. In any case it is many, many times more likely that some failure of workmanship will be found so the supplier will wash his hands of the problems.

line. Profit.

That requires close supervision, on site, right beside the men while they do the work, by a sufficiently experienced person. That's me, Phillip Sacre of Waterproof Concrete With Site Supervision Ltd.

## Waterproof Concrete With Site Supervision Ltd Guarantee, Specimen Wording.

(Cribbed from a well-known competitor, so you should not expect any competitor's guarantee to be any better than this - unless, possibly, you are paying a hefty premium.)

This Guarantee is designed and expected to be better than any other similar guarantee available in the market place.

1. Waterproof Concrete With Site Supervision Ltd supplies concrete waterproofer, appropriate Plasticiser and joint waterproofing compound. The guarantee below applies where all recommended products were used fully as directed with an approved concrete mix design according to (a) the instruction given to all the operatives involved and (b) supervised by Waterproof Concrete With Site Supervision Ltd throughout. This is Approved Waterproof Concrete.

2. Waterproof Concrete With Site Supervision Ltd will guarantee, or else remedy, that no visible water will get through Approved Waterproof Concrete. Waterproof Concrete will not be Approved unless, that concrete, in the judgement of Waterproof Concrete With Site Supervision Ltd, was properly poured waterproof concrete, properly repaired waterproof concrete joints or any properly filled penetrations. This guarantee is for 12 years from completion of the Approved Waterproof Concrete concerned, subject strictly to the conditions below.

### **Terms and Conditions.**

2.1 The Guarantee is strictly conditional upon the full compliance by the Client, Project Manager, Main Contractor, any nominees, sub contractors and any other trades and suppliers with all the instructions current on the [www.waterproofconcrete.co.uk](http://www.waterproofconcrete.co.uk) web site at the time, as amended by any correspondence between Waterproof Concrete With Site Supervision Ltd and any party listed above. The purchaser of the chemicals and site visits must be copied in to any such correspondence by any such party listed above.

2.2 Any refusal or failure to comply with all training, instruction and supervision will render this guarantee null and void. Notice is hereby given that Waterproof Concrete With Site Supervision Ltd may video (image and sound) any or all training for quality and evidence purposes.

2.3 If the Waterproof Concrete With Site Supervision Ltd representative on site says site conditions are not suitable then his word is final. The work needs to be postponed until conditions are judged to be suitable by the representative else this guarantee immediately becomes null and void.

2.4 The responsibility assumed by Waterproof Concrete With Site Supervision Ltd does not include the penetration of water through cracks caused by design failure or overloading of the structure, nor through expansion joints unless such joints have been specifically authorised by Waterproof Concrete With Site Supervision Ltd in writing, nor at any point where the designed thickness of the concrete has been

reduced. Nor shall this responsibility include water entry through honeycombing and/or voids made as a result of segregation or poor compaction of Approved Waterproof Concrete or leaking formwork, nor for concrete that has been disturbed or tampered with, nor for concrete that does not conform to current British or European Standards.

2.5 The Warranty does not include or cover liability for damage to, or failure of concrete caused by fire, explosion, vibration, structural movement outside the design requirements of current British or European Standards, lightning, thunderbolt, earthquake, riot, civil commotion, strikes or labour disturbances.

2.6 Waterproof Concrete With Site Supervision Ltd's liability for any non-performance of the Approved Waterproof Concrete is subject to full conformity to these terms and conditions and shall not in any event exceed the value of products, site visits and travel closely associated with each claim for an individual failure. The liability is strictly limited only to the direct cost of repairs to or rectification of the Approved Waterproof Concrete through which visible water is migrating.

2.7 This guarantee is not effective until Waterproof Concrete With Site Supervision Ltd has been paid in full for all goods and services supplied for the project concerned.

2.8 Waterproof Concrete With Site Supervision Ltd shall be notified in writing of any non-performance of the Approved Waterproof Concrete and the area of non-performance within 14 days after such non-performance shall have come to the knowledge of the Client or any of his representatives having supervision or use of the area of Approved Waterproof Concrete.

2.9 Remedial work, if necessary, will be carried out by and at the expense of Waterproof Concrete With Site Supervision Ltd, in a manner as may be directed by this Company or our nominee as soon as practicable after advice of any non-performance of the Approved Waterproof Concrete has been received. The performance of such repairs will be considered by this Company to be included under this Warranty.

So, to sum up, you buy the chemicals from me for less and you pay me to attend your pours - still for less than the major competitor, and while on site I will do a far better job of training and supervising your men than anyone else so they actually stand a very good chance of constructing a fully waterproof structure for you, Right First Time.

Now, wouldn't that be good?

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